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# **Quarterly Accounts**

(Unaudited) For the Period Ended March 31, 2013

FIRST NATIONAL EQUITIES LIMITED



## **Connecting people,**

ideas and capital,
we will be our clients'......

## **First Choice**

for achieving their financial aspirations"......



"We will put interest of our stakeholders above our own; and measure our success by how much we help them in achieving theirs".

04-	Company	Information
U <del>-1</del> -	Company	IIIIOIIIIalioii

- 05- Directors' Review
- 06- Condensed Interim Balance Sheet
- 07- Condensed Interim Profit & Loss Account
- 08- Condensed Interim Statement of Comprehensive Income
- 09- Condensed Interim Cash Flow Statement
- 10- Condensed Interim Statement of Changes in Equity
- 11- Notes to Condensed Interim Financial Statements

#### **COMPANY INFORMATION**

#### **Board of Directors:**

1. Mr. Ali A. Malik Chairman/ Director/ CEO

Mr. Muhammad Iqbal Khan Director
 Malik Attiq-ur-Rehman Director
 Mr. Shahzad Akbar Director

Mr. Rais Ahmad Dar Executive Director
 Mr. Amir Shehzad Executive Director

#### **Chief Financial Officer**

Mr. Rais Ahmed Dar

#### **Company Secretary**

Mr. Usman Amjad Khan

#### Auditors:

H.A.M.D & Co.

**Chartered Accountants** 

Lahore.

#### Legal Advisor:

Minto & Mirza, Advocates

#### Registrar:

Technology Trade (Pvt,) Limited. Dagia House, 241-C, Block – 02,

P.E.C.H.S. Off: Main Shahrah-e-Quaideen, Karachi.

Tel: (92-21) 34391316-7 & 34387960-61

Fax: (92-21) 34391318

#### Bankers:

Allied Bank Limited.
Summit Bank Limited.
Bank Alfalah Limited.
Bank Islami Pakistan Limited.
Habib Metropolitan Bank Limited.
KASB Bank Limited.
JS Bank Limited.
MCB Limited.
NIB Bank Limited.
The Bank of Punjab
United Bank Limited

### Principal Office:

FNE House, 179-B, Abu Bakar Block, New Garden Town, Lahore Tel: (92-42) 35843721-27, Fax: (92-42) 35843730.

#### Registered Office:

FNE House: 19-C, Sunset Lane-06, South Park Avenue

Phase – II, Extension, D.H.A. Karachi.

PABX: (92-21) 35395901-05 Fax: (92-21) 35395920

### KSE Office:

Room No. 135-136, 3rd Floor, New Stock Exchange Building, Stock Exchange Road,

Karachi.

Tel: (92-21) 32472119, 32472014, 32472758

Fax: (92-21) 32472332

Website: www.fnetrade.com

#### **DIRECTORS' REVIEW**

Dear Shareholders,

On behalf of the Board of Directors, I am pleased to present the accounts of the First National Equities Limited for the period ended on March 31, 2013.

#### Market Review

During 9 months' 13, KSE-100 Index has gained 4,245 points or 30.8% to reach 18,046 points amid relatively higher volumes. Average daily volumes increased by 58.6% YoY to 169.12 mn shares. The bullish sentiment, in our view, was guided largely by favorable regulatory policy in the form of monetary easing (250 bps cut in DR) amid moderate CPI, sector specific developments and improved US-Pak relationships.

Financial Results	For 9 months For 9 months For 9 months Ended March, Ended March, 31, 2013 31, 20(Rupees)		
Gross revenue Operating Profit/ (Loss) Profit/ (Loss) before Tax Taxation Profit/ (Loss) after tax	50,428,517 10,853,239 (32,572,775) (1,343,187) (33,915,962)	105,549,032 57,390,695 (78,064,526) (2,545,200) (80,609,726)	
Earning per share	(0.25)	(0.71)	

We pleased to report that the outcomes of improved market sentiments has started to flourish and your company had earned an operating revenue of Rs. 28.962 million as compared to Rs. 26.700 million in same period of last year.

On expenses side the management had successfully implemented the policy of expenses curtailment and thus have succeeded to cut down administrative and financial expenses. Resultantly the company has managed to loss after tax of Rs. 33.916 million as compared to the loss after tax of Rs. 80.710 million in the same period of last year thus resulting the decrease in loss after tax by 57.93. %. The loss per share has also been decreased to Rs. 0.25. These results vindicate the management determination and commitment towards progress of the company.

The low business turnover in the Pakistan's stock markets in last many years has badly affected the revenues of the Stock Brokerage industry. So it is highly desired to inject the fresh equity in the company to strengthen its day to day activities, enhance its working capital and make the operations more revenue generating. After evaluating various options the Board your of company had recommended you for the issuance 242% rights shares at Rs. 3.00 per share (at a discount of Rs. 7.00 per share) subject to your approval at EOGM that is going to be held on May 15, 2013 and after that sanction from the SECP. These measures will definitely increase the profitability and improve the financial health of the company.

#### Acknowledgement

We are grateful to the Company's stakeholders for their continued confidence and support. We record our appreciation and thanks to Securities and Exchange Commission of Pakistan, Managements of Karachi Stock Exchange, Central Depository Company of Pakistan, National Clearing Company of Pakistan and our Bankers & Financial Institution for their continued support and guidance. We also appreciate the management and other staff members of the company for their commitment and dedicated efforts for achieving these result under such testing times.

Place: Lahore Dated: April 18, 2013 Ali A. Malik (Chairman & CEO)



FIRST NATIONAL EQUITIES LIMITED CONDENSED INTERIM BALANCE SHEET (UNAUDITED) AS AT MARCH 31, 2013

AO AT MAROTT ST, 2013	Note	(Un-audited) March 31,2013	(Audited) June 30,2012
		(Rupe	es)
NON-CURRENT ASSETS			
Property and equipment Capital work in progress Intangible assets Long term investments Long term deposits Receivable from associates Deferred taxation	6 7 8	64,660,583 69,496,614 68,135,225 46,457,919 3,187,679 175,411,452 27,999,444	69,286,711 69,496,614 68,135,225 39,072,926 3,185,179 175,411,452 29,063,813
CURRENT ASSETS		455,348,916	453,651,920
Short term investments Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Advance tax Cash and bank balances	11 12 13	252,458,075 322,372,641 2,692,298 401,160 107,529,818 32,759,096 2,014,763 720,227,851	151,033,005 287,764,467 2,606,185 355,008 85,933,777 31,641,379 771,566 560,105,387
Total Assets		1,175,576,767	1,013,757,307
CURRENT LIABILITIES			
Trade and other payables Accrued mark-up Short term borrowings	15	291,734,453 80,604 134,501,538 426,316,595	204,282,254 65,564 167,375,981 371,723,799
NON-CURRENT LIABILITIES			
Long term financing Loan from sponsors Deferred liabilities  Total Liabilities	16 17	1,060,636,430 68,497,501 6,229,029 1,135,362,960 1,561,679,555	1,010,538,937 68,497,501 6,419,272 1,085,455,710 1,457,179,509
CONTINGENCIES AND COMMITMENTS	18	.,,	_
Net Assets		(386,102,788)	(443,422,202)
REPRESENTED BY:			
Authorized share capital		1,500,000,000	1,500,000,000
Issued, subscribed and paid-up capital Discount on issue of Right Shares Accumulated loss		1,380,000,000 (603,750,000) (1,233,586,444) (457,336,444)	1,380,000,000 (603,750,000) (1,199,670,481) (423,420,481)
Unrealized gain/(loss) on re-measurement of investments classified as available for sale		71,233,656	(20,001,721)
		(386,102,788)	(443,422,202)

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Chief Executive



# FIRST NATIONAL EQUITIES LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

		Nine Months F	Period Ended	Three Months P	eriod Ended
	Note	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
			(Rupe	es)	
Operating revenue Gain / (Loss) on sale of investments Other operating income		28,962,221 (507,966) 21,974,262	26,700,656 388,810 78,459,566	9,914,520 (466,974) 7,034,112	18,398,436 1,104,459 6,739,579
Administrative expenses Operating profit / (loss)		50,428,517 39,575,278 10,853,239	105,549,032 48,158,337 57,390,695	16,481,658 11,489,827 4,991,831	26,242,474 13,548,329 12,694,145
Finance cost Other operating expenses		56,716,315 5,518,228 (51,381,304)	88,086,396 4,905,524 (35,601,225)	17,136,095 1,482,002 (13,626,266)	30,482,191 3,089,331 (20,877,377)
Unrealized profit /(loss) on re-measurement of investments classified as 'financial assets at fair value through profit or loss' - held for trading - net Share of profit of associate - net	11 9	8,505,096 10,303,433 (32,572,775)	17,148,969 762,730 (17.689,526)	762,777 8,243,484 (4,620,005)	16,974,006 (391,942) (4,295,313)
Less: Amortization cost of right shares (Loss) / profit before taxation Taxation		(32,572,775)	60,375,000 (78,064,526)	(4,620,005)	30,187,500 (34,482,813)
- current - deferred		278,818 1,064,369	327,838 2,217,362 2,545,200		186,560 - 186,560
(Loss) / profit after tax		1,343,187 (33,915,962)	(80,609,726)	(4,726,104)	(34,669,373)
Loss per share - basic Loss per share - diluted		(0.25)	(0.71)	(0.03)	(0.25)

Appropriations have been reflected in the statement of changes in equity.

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Chief Executive Director

### FIRST NATIONAL EQUITIES LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

Nine Months Period Ended Three Months Period Ended

	Note	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
			(Rupe	es)	
Loss after tax		(33,915,962)	(80,609,726)	(4,726,104)	(34,669,373)
Other comprehensive income for the period Unrealized gain/(loss) during the period in the market value of investments classified as 'available for sale'		88,865,089	47,266,293	26,563,398	83,421,524
Reclassification adjustment of realized loss on sale of investments- available for sale		511,103	512,576	466,974	(203,073)
Share of unrealized surplus - investment in		4 050 405	4 070 440	(0.405.500)	(4.000.540)

Other comprehensive income for the period

Total comprehensive profit/(loss) for the period

associate

88,865,089	47,266,293	26,563,398	83,421,524
511,103	512,576	466,974	(203,073)
1,859,185	4,679,442	(3,105,506)	(4,992,543)
91,235,377	52,458,311	23,924,866	78,225,908
57,319,415	(28,151,415)	19,198,762	43,556,535

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Quarterly Report '13

# FIRST NATIONAL EQUITIES LIMITED CONDENSED INTERIM CASH FLOWS STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

	Note	(Un-audited) March 31, 2013	(Un-audited) March 31, 2012
		(Rupe	ees)
Net cash (used in) / generated from operating activities	18	32,839,211	(52,359,326)
CASH FLOWS FROM INVESTING ACTIVITIES (Purchase) / Sale of investments classified as 'held for trading' - net (Purchase) / Sale of investments classified as 'available-for-sale' - net Sale of investments -related parties Fixed capital expenditure incurred Proceeds from disposal of property and equipment Mark-up received Dividend received Net cash used in investing activities		96,534 629,343 (89,000) - 803 640,749 1,278,429	(7,728,484) (8,284,528) - (101,580) - 52,150 307,584 (15,754,858)
CASH FLOWS FROM FINANCING ACTIVITIES Long-term financing Loan from director Loan from sponsors Issue of right shares Net cash generated from financing activities		- - - - -	(99,993,664) (18,841,523) 68,497,501 201,250,000 150,912,314
Net increase in cash and cash equivalents		34,117,639	82,798,130
Cash and cash equivalents at the beginning of period		(166,604,415)	(270,153,017)
Cash and cash equivalents at the end of period	14	(132,486,776)	(187,354,887)

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Quarterly Report '13

# FIRST NATIONAL EQUITIES LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

	Issued, subscribed and paid-up capital	Discount on issue of right shares	Accumulated (loss) / profit	Unrealised surplus / (deficit) on re-measurement of investments classified as available for sale	Total
			(Rupees)		
Balance as at July 01, 2011	575,000,000	-	(1,231,305,943)	(67,897,937)	(724,203,880)
Right issue during the period	805,000,000 1,380,000,000	-	(1,231,305,943)	(67,897,937)	805,000,000 80,796,120
Discount on issue of right shares	-	(543,375,000)	(1,231,303,943)	(07,097,937)	(543,375,000)
Loss after taxation for the period ended March 31, 2012 Other comprehensive income for the period	- -	-	(80,609,726)	- 52,458,311	(80,609,726) 52,458,311
Balance as at March 31, 2012	1,380,000,000	(543,375,000)	(1,311,915,669)	(15,439,626)	(490,730,295)
Balance as at July 01, 2012	1,380,000,000	(603,750,000)	(1,199,670,481)	(20,001,721)	(443,422,202)
Loss after taxation for the period ended March 31, 2013 Other Comprehensive Income for the period	- -	- -	(33,915,963)	91,235,377	(33,915,963) 91,235,377
Balance as at March 31, 2013	1,380,000,000	(603,750,000)	(1,233,586,444)	71,233,656	(386,102,788)

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.



# FIRST NATIONAL EQUITIES LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2013

#### 1 STATUS AND NATURE OF BUSINESS

First National Equities Limited is a limited liability Company incorporated in Pakistan under the Companies Ordinance, 1984. The registered office of the Company is situated at 19-C, Sunset Lane-6, South Park Avenue, Phase-II Extension, DHA, Karachi. The Company is listed on the Karachi Stock Exchange Limited.

The Company has Trading Right Entitlement Certificate of the Karachi Stock Exchange Limited. The principal activities of the Company include shares brokerage, consultancy services and IPO underwriting.

#### 2 BASIS OF PREPARATION

This condensed interim financial report is un-audited and is being submitted to the shareholders in accordance with the requirements of Section 245 of the Companies Ordinance, 1984. This condensed interim financial report of the Company for the Nine Months ended on March 31, 2013 has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial report does not include all the information required for full annual financial statements and should be read in conjunction with annual financial statements of the Company for the year ended June 30, 2012.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual published financial statements of the Company for the year ended June 30, 2012.

The new standards, amendments to the approved accounting standards and interpretations that are mandatory for accounting periods beginning on or after July 1, 2012, were either considered not to be relevant to the Company's operations or did not have significant effect on the accounting policies of the Company.

#### 4 ACCOUNTING ESTIMATES AND JUDGMENTS

Judgments and estimates made by the management in the preparation of these condensed interim financial statements are the same as those applied to the preceding annual published financial statements of the Company for the year ended June 30, 2012.

#### 5 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Company are consistent with those disclosed in the financial statements of the Company for the year ended June 30, 2012.

	(Un-audited)	(Audited)		
Note	March 31,	June 30,		
	2013	2012		
(Rupees)				

#### 6 PROPERTY AND EQUIPMENT

Following is the cost of property and equipment that have been added /disposed off during the nine months period ended March 31, 2013:

#### Additions:

Vehicles - owned Office equipment  Disposals:	89,000 89,000	108,772 108,772
Office equipment Furniture and Fittings Vehicles	<u>:</u>	38,860 811,657 40,414 890,931



Note (Un-audited) (Audited)
March 31, June 30,
2012

#### 7 CAPITAL WORK IN PROGRESS

Commercial space - Karachi financial towers Property acquired through auction

33,340,000	33,340,000
36,156,614	36,156,614
69,496,614	69,496,614

#### 8 INTANGIBLE ASSETS

Cost					
TRE Certificate & KSE Equitiy Shares (8.3)	License to use Room at Karachi Stock Exchange (8.1)	Tenancy rights - Building (8.2)	Total		
(Rupees)					

Balance as at March 31, 2013 Total

Balance as at June 30, 2012 Total

	( 1,111)				
	31,220,225	22,000,000	14,915,000	68,135,225	
_	31,220,225	22,000,000	14,915,000	68,135,225	
-					
	31,220,225	22,000,000	14,915,000	68,135,225	
_	31,220,225	22,000,000	14,915,000	68,135,225	

- 8.1 Room at Karachi Stock Exchange represents the consideration paid for the right to occupy two rooms situated at Stock Exchange Building, Karachi. The Karachi Stock Exchange Limited is the absolute owner of the said rooms and has granted full rights to occupy the premises under Leave and License agreement for the purposes of the Company's business. The Company has hypothecated license of these rooms in favour of commercial bank securing financing facilities.
- 8.2 Tenancy rights of building represent the consideration paid by the Company in connection with the transfer of tenancy rights in favour of the Company against properties situated at Bank Square, Peshawar and Mall road, Nowshera. The ownership of these properties continue to vest with the original owner. The Company has hypothecated the tenancy rights of Bank Square Peshawar in favour of commercial bank for securing financing facilities.
- 8.3 In accordance with the requirements of the stock exchange (Corporatisation, Demutualization and Integration) Act, 2012, the company has received Equity Shares 4,007,383 of Karachi Stock Exchange "KSE" and Trading Right Entitlement in lieu of value of companys' membership card of KSE. The said process of demutualization was finalized on August 15, 2012.

	(Un-audited)	(Audited)		
Note	March 31,	June 30,		
	2013	2012		
(Puposs)				

#### 9 LONG-TERM INVESTMENTS - RELATED PARTY

National Asset Management Company Limited

9.1 **46,457,919** 39,072,926

#### 9.1 INVESTMENT IN ASSOCIATES

Opening balance		34,295,301	31,467,531
Share in reserve of associate		1,859,185	4,777,625
Share of post acquisition profit /(loss) for the period	9.1.1	10,303,433	2,827,770
		46,457,919	39,072,926

9.1.1 "The share of the company in National Asset Management Company Limited has been accounted for under the equity method of accounting based on its un-audited condensed interim financial statements for the period ended March 31, 2013 in accordance with the treatment specified in International Accounting Standard 28, 'Accounting for Investment in Associates'. Company holds 40% i.e. 4,000,000 ordinary shares (June 30, 2012: 4,000,000 ordinary shares) of Rs. 10 each fully paid-up. Cost of investment Rs. 40 million (June 30, 2012: 40 million)"



Quarterly Report '13

#### 10 RECEIVABLE FROM ASSOCIATES

These receivables carry markup at the rate not less than the borrowing rate of the company and are recoverable over a maximum period of ten years.

Note	(Un-audited) March 31,	(Audited) June 30,	
	2013	2012	
(Rupees)			

#### 11 **SHORT TERM INVESTMENTS**

#### Available for sale

-	Average cost	149,630,578	150,771,024
-	Unrealized gain/(loss) on re-measurement of investments	69,374,472	(24,779,345)
-	Carrying value	219,005,050	125,991,679

#### Financial assets at fair value through profit or loss - held for trading

-	Average cost	24,947,929	14,286,461
-	Unrealized gain on re-measurement of investments	8,505,096	10,754,865
-	Closing carrying value	33,453,025	25,041,326
		252,458,075	151,033,005

#### 12 **TRADE DEBTS**

Considered good	322,372,641	287,764,467
Considered doubtful	308,204,672	308,204,672
	630,577,313	595,969,139
Less: provision for bad and doubtful debts	(308,204,672)	(308, 204, 672)
	322,372,641	287,764,467

#### TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS 13

Exposure deposit	13.1	299,610	263,458
Prepayments		101,550	91,550
		401,160	355,008

13.1 This represents amount deposited with the Karachi Stock Exchange Limited against exposure arising out of the transactions entered into by the Company. The amount is deposited in accordance with the regulations of the Karachi Stock Exchange Limited.

	(Un-audited)	(Un-audited)		
Note	March 31,	March 31,		
	2013	2012		
(Pupees)				

#### 14 **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents included in the cash flow statement comprise of the following balance sheet amounts:

2,014,763 8,868,935 Cash and bank balances (134,501,538) (132,486,775) (196,223,822) (187,354,887) Short-term running finances



Quarterly Report '13

Note (Un-audited) (Audited)
March 31, June 30,
2012

15 SHORT-TERM BORROWINGS - SECURED

Short-term running finances utilized under mark-up arrangements

15.1 **134,501,538** 

167,375,981

15.1 These carry markup at the rate, ranging from one to six months KIBOR plus 1% to 2.5% per annum.

#### 16 LONG TERM FINANCING

 Long Term Financing utilized under mark-up arrangements
 16.1
 725,444,073
 725,444,073

 Add: overdue interest on long term loans
 16.2
 335,192,357
 285,094,864

 1,010,538,937
 1,010,538,937

- In view of litigation filed by the Bank of Punjab (BOP) and now pending in the court, there is no probability of any payment, both of the principal and mark up, being made by the company during the next 12 months. The gross payment / installments shall accrue for payment now only on the superior courts pronouncing final judgment in this case. The learned legal advisor has stated that this process shall be completed in many years and not months. Therefore, the short term liability of BOP of Rs. 135,307,837/- has been reclassified from short term to long term liabilities.
- M/S United Bank Limited (UBL) has filed the recovery suit against the company for the recovery of outstanding balances before the banking court, Karachi. The company has thus stopped accruing any further mark up.
- In view of litigation pending in the court, there is no probability of any payment, both of the principal and mark up, being made by the company during the next 12 months. The gross payment / installments shall accrue for payment now only on the superior courts pronouncing final judgment in this case. The learned legal advisor has stated that this process shall be completed in many years and not months. Therefore, the UBL mark up liability of Rs. 1,936,934/- has been reclassified from short term to long term liabilities. Also the corresponding principal loan of Rs. 7,170,024/- have been classified to long term borrowings.
- In view of litigation filed by the S.I.T.E. and now pending in the court, there is no probability of any payment, both of the principal and mark up, being made by the company during the next 12 months. The gross payment / installments shall accrue for payment now only on the superior courts pronouncing final judgment in this case. The learned legal advisor has stated that this process shall be completed in many years and not months. Therefore, the SITE loan liability of Rs. 152,584,934/- has been reclassified from short term to long term liabilities.
- The company has recorded outstanding current maturity of long term loans amounting to Rs. 216,250,026/- due to Bank Alfalah Limited in long term financing as at March 31, 2013. The company has not made any payment of current maturity and is in negotiations with the financial institution for converting current maturity of loans into long term loans.
- This represents overdue interest on long term loan with Bank Alfalah Limited and United Bank Limited amounting to Rs. 333,255,423 and Rs. 1,936,934 respectively.

	(Un-audited)	(Audited)		
Note	March 31, 2013	June 30, 2012		
(Rupees)				

#### 17 LOAN FROM SPONSORS

Loan obtained from sponsors

**68,497,501** 68,497,501

This unsecured interest free loan has been received from Mrs. Adeela Ali. W/o Mr. Ali Aslam Malik.

(Un-audited)

March 31

(Un-audited)

March 31

	Note	2013	March 31, 2012
		(Rupe	
		(	,
CASH FLOWS FROM OPERATING ACTIVITIES		(20 570 775)	(70.004.500)
Loss before taxation		(32,572,775)	(78,064,526)
Adjustments for:		4 745 407	F 400 457
Depreciation		4,715,127	5,490,157
Loss/(Profit) on disposal of investments		507,966	(388,810)
Share of profit from associate - net of tax		(10,303,433)	(762,730)
Assets at fair value through profit or loss' - held for trading - net		(8,505,096)	(17,148,969)
Finance cost		56,716,315	88,086,396
Dividend income		(640,749)	(307,584)
Amortization on issue of right shares		(000)	60,375,000
Mark-up income on fixed deposits		(803)	(17,911)
Mark-up income on exposure deposits			(34,239)
		42,489,327	135,291,310
Changes in working capital		9,916,552	57,226,784
Onlinges in Working Capital			
Decrease / (increase) in current assets			
Trade debts		(34,608,174)	(4,306,591)
Loans and advances		(86,113)	2,195,570
Trade deposits and short-term prepayments		(46,152)	(4,906,170)
Other receivables		(21,596,041)	(21,186,654)
		(56,336,480)	(28,203,845)
(Decrease) / increase in current liabilities			
Trade and other payables		87,452,199	(11,981,017)
Trade and other payables		41,032,271	17,041,922
Finance cost paid		(6,603,782)	(67,303,576)
Gratuity paid		(190,243)	(746,809)
Income taxes paid		(1,396,535)	(1,148,113)
Long-term deposits		(2,500)	(202,750)
Long torm doposito		(2,300)	(202,130)
Net cash (used in) / generated from operating activities		32,839,211	(52,359,326)

#### 19 CONTINGENCIES AND COMMITMENTS

#### 19.1 Contingencies

18

The Bank of Punjab has filed a suit under section 16 of the Financial Institution's Ordinance, 2001(Recovery of Finance) in the Sindh High Court against the Company for the principal and mark-up of short term borrowings amounting to Rs. 99,321,837/- and Rs. 35,986,000/- respectively. The amounts were transferred to long term financing by the Company. The Company availed the short term borrowings facility against the pledge of listed Company shares (Trust Investment Bank shares 259,000 and Pioneer Cement Shares 8,508,500). Due to financial crunch in the country the Company was unable to payback the principal and mark-up on due date. Against the subject case of Bank of Punjab, the Company has also filed the counter claim against the bank on the ground that the bank has failed to recover the amount by selling off the pledged shares even the margin on the pledged shares reduced below the agreed limit of 30%.

The Honourable Court adjudicated the case against the Company. The Bank of Punjab sold all the pledged shares after judgment of the Court. The Company, however, has filed a special appeal under section 22 of the Financial Institutions (Recovery of Finances) Ordinance, 2001 against the decision of the Single Bench of Sindh High Court which is currently pending. Based on the legal advice, the Company is hopeful of a favourable decision. Meanwhile, the company has been granted stay dated 01/02/2012 by the honorable High Court.

United Bank Limited has filed a suit against the Company on October 14, 2010 under section 10 of The Financial Institutions (Recovery of Finances) Ordinance 2001 for recovery of outstanding balance in the Banking Court No. III at Karachi. The verdict on the said appeal is still pending. The Company is hopeful of a favourable decision.

Sindh Industrial Trading Estates (SITE) Limited has filed a recovery suit for Rs. 174,058,936/- during the last year against the Company in the Honourable Sindh High Court which is pending settlement. The Company is vigorously contesting the claim of SITE and is hopeful of settlement of the case in its favour.



Note (Un-audited) (Audited)
March 31, June 30, 2012
-----(Rupees)------

19.2 Commitments

Capital expenditure contracted for but not incurred

19.2.1 **100,020,000** 

100,020,000

**19.2.1** This represents amount contracted to be paid to ENSHAA NLC Developers (Private) Limited for acquiring commercial space, being paid in installment, in Karachi Financial Tower.

#### 20 RELATED PARTY TRANSACTIONS

The Company has related party relationship with its associated undertakings, directors and key management personnel.

20.1 The following transactions were carried out with related parties during the period:

For the p	eriod ended	March 31,	2013 (	(Un-audited)
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	er and period ended maren er, zero (em dadited)			
	personnel	Associated Undertakings	Other related parties	
	(Rupees)			
Transactions during the period				
Purchase of marketable securities for and on behalf of	-	915,720,888	-	915,720,888
Sale of marketable securities for and on behalf of	-	881,300,578	-	881,300,578
Brokerage income	-	2,780,006	-	2,780,006
Rent received	<del>.</del>	552,000	-	552,000
Remuneration to key management personnel Loan from sponsor	9,693,463 -	:	-	9,693,463 -
	For the period ended March 31, 2012 (Un-audited)			
	Key management personnel	Associated Undertakings		Total company
		(Rup	(Rupees)	
Transactions during the period				
Purchase of marketable securities for and on behalf of	_	344,712,602	-	344,712,602
Sale of marketable securities for and on behalf of	-	246,515,546		246,515,546
Brokerage income	-	1,954,550	-	1,954,550
Rent received	-	500,000	-	500,000
Remuneration to key management personnel	10,812,356	-		10,812,356
Loan from sponsor	-	-	68,497,501	68,497,501

#### 21 GENERAL

These condensed interim financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency and rounded off to the nearest rupee.

### 22 DATE OF AUTHORISATION

These condensed interim financial statements were authorized for issue on April 18, 2013 by the Board of Directors of the Company.

Quarterly Report '13

### Branch Network of First National Equities Limited

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2. Room No. 135-136, 3rd Floor, New Stock Exchange Building, Karachi Tel: 021-32472119, 32472014, 32472758 Fax: 021- 32472332

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#### Daska Office

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